

PEOPLE POWER™

Program Description

Overview:

Organizations don't manufacture, make decisions, serve customers, care for patients, educate, sell, or retain employees. People Do!

Working with people isn't always easy, is it? Have you ever noticed that people complain more about the people they work with than the work that they have to get done? Outstanding people skills are critical success skills. This session will explore various tools and techniques participants can use to enhance his/her people skills and relationships with others.

Objectives:

As a result of People Power™, participants should be able to:

- Explain the two traits that successful "People Power" people possess.
- Develop a better understanding of people, especially those potentially puzzling behaviors.
- Determine ways to express yourself more clearly.
- Identify the basic needs people have and how to meet those needs (both yours and theirs) to build better relationships.

Length: Keynote: 45-90 Minutes
 Workshop: 3-4 Hours