

PEOPLE POWER™

Program Description

Overview:

Have you ever noticed that people complain more about the people they work with than the work that they have to get done? It's true, but your ability to work with and through other people effectively is absolutely critical to your success. According to a recent study by Accenture, organizations that focus strongly on interpersonal skills learning are on average 27 percent more productive and have 40 percent higher revenue growth than their competitors. Putting to practice the things you learn in this session will not just enhance your people skills, but it will help you get more done with and through people.

Objectives:

As a result of People Power™, participants should be able to:

- List the two traits that successful people possess.
- Determine the important differences between perception and reality and intentions and actions.
- Develop a better understanding of what your nonverbal communication is really telling others.
- Determine ways to listen so you can help others get what they need (and get what you need, too).
- Check your attitude to ensure you are focused on what's important and build better relationships.

Length: Keynote: 45-90 Minutes
 Workshop: 3-4 Hours